

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF NEW YORK

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CAR-FRESHNER CORPORATION  
and JULIUS SAMANN LTD.,

Plaintiffs,

vs.

10-CV-1491

AIR FRESHENERS, INC., d/b/a  
SCENT USA and SLAWOMIR M. WARZOWCHA  
a/k/a MICHAEL WARZOWCHA,

Defendants.

Transcript of *Digitally Recorded Telephone Conference*  
held on November 27, 2012, at the James Hanley Federal  
Building, 100 South Clinton Street, Syracuse, New York,  
the HONORABLE DAVID E. PEEBLES, United States  
Magistrate Judge, Presiding.

A P P E A R A N C E S

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1                   THE CLERK: This is Shelly with Judge Peebles  
2 chambers recording this conference call. The case is  
3 Car-Freshner versus Air Fresheners; 10-cv-1491. Counsel,  
4 please note your appearance for the record.

5                   MR. HUDIS: Jonathan Hudis for the plaintiffs.

6                   MS. BREN: With Roberta Bren.

7                   MR. ZAWISNY: Mark Zawisny for the defendants.

8                   MS. HAYES: Ashley Hayes also for the  
9 plaintiffs.

10                  THE COURT: Counsel, I have before me a motion  
11 to compel discovery filed by plaintiff Car-Freshner  
12 Corporation, docket number 39. I did not receive any  
13 response. Mr. Zawisny, did you file any response to the  
14 motion?

15                  MR. ZAWISNY: I didn't get a motion. I don't  
16 know about a motion. All we filed with the Court, Your  
17 Honor, was the letter.

18                  THE COURT: It shows a copy to you,  
19 Mr. Zawisny. Did you not receive the letter dated  
20 November 8, 2012?

21                  MR. ZAWISNY: No, Your Honor, I haven't. The  
22 only thing I know is I saw the court order that Your Honor  
23 did that day for a conference to update a reference to  
24 discovery requests. I sent discovery to the plaintiff  
25 yesterday morning, and that's it. If there was a letter

1 sent, I have yet to go through it, just a one page letter.

2 MR. HUDIS: Your Honor, we filed that letter  
3 with you electronically. Mr. Zawisny is on the distribution  
4 list.

5 MS. BREN: And it was filed with the  
6 transcript.

7 THE COURT: Yes. For the record, I did  
8 receive and review in its entirety the transcript of  
9 Mr. Warzocha's deposition dated October 22, 2012.

10 In sum and substance, Mr. Zawisny, the  
11 plaintiff is requesting based on the inability of your  
12 client, Mr. Warzocha, to answer some basic questions about  
13 the finances and sales of his associated with the defendant.  
14 They're requesting that, A, the documents requested during  
15 his deposition be produced. And we can discuss these in turn  
16 in a moment. B, that the defendant be required to produce  
17 Mr. Warzocha for continued deposition, Ms. Warzocha as  
18 president of Scent USA, and Mr. Joseph Fiet, the Treasurer  
19 and Accountant of Scent USA, and they're requesting an award  
20 of costs and attorneys fees due to lack of compliance.

21 Let's take issue number one. You say that you  
22 have provided discovery. What discovery have you provided to  
23 the plaintiff?

24 MR. ZAWISNY: Well, I went through a list.  
25 Pretty much the entire list I was provided we e-mailed to

1 Mr. Hudis yesterday morning. We could go through the list.

2 MR. HUDIS: I was going to ask, Your Honor, if  
3 you wanted us to do that.

4 MR. ZAWISNY: And if there is any  
5 deficiencies, we can discuss it and we can make --

6 THE COURT: I don't know if that would be the  
7 most productive way to proceed or if I should ask the two of  
8 you to confer and see whether you're in agreement that  
9 everything requested has been produced. If not, what remains  
10 and whether you can reach agreement to voluntarily produce  
11 the additional missing documents.

12 MR. ZAWISNY: I have no further problem doing  
13 that.

14 MS. BREN: I think the only problem is that  
15 we've been through this I think this is the third or fourth  
16 round trying to get the documents, and we understand it's not  
17 counsel's fault, but we don't have all the documents. So I'm  
18 not sure that we can come to an easy agreement on this.

19 MR. ZAWISNY: If there is documents missing  
20 and if you can advise which ones are missing, we'll get them  
21 to you. I think pretty much what we agreed to upon at the  
22 deposition, I know it's later than we expected for a lot of  
23 different reasons, but I think that most of the documents  
24 were sent over to the best of our abilities.

25 MR. HUDIS: Your Honor, if I could speak to

1 that. There was a list that we sent to Mr. Zawisny, it's  
2 attached to the letter that we filed with you detailing what  
3 we wanted. Approximately half the items we requested we got  
4 in some form. The other half we have not gotten at all. And  
5 there is further trouble in the curious reference that  
6 specifically some of the pieces of information that we need  
7 provide to Judge Suddaby have apparently either been  
8 irretrievably lost or destroyed.

9 MR. ZAWISNY: Which documents are we talking  
10 about?

11 MR. HUDIS: These are the production logs.  
12 And what Mr. Zawisny said in explanation was one of  
13 Mr. Warzocha's employees made a search and apparently records  
14 that were kept in Europe 2009 and prior, which is what we  
15 were really going after, they could not retrieve because of a  
16 computer crash. When equivalent documents for current sales,  
17 because we said not all the sales documents were provided,  
18 were looked for in Las Vegas in their paper records,  
19 apparently those paper records were destroyed,  
20 notwithstanding that this litigation has been ongoing for,  
21 what, since late 2010.

22 MR. ZAWISNY: The production logs, my client  
23 is the one who during the deposition made you aware of that  
24 there were work production logs and he agreed to turn them  
25 over, which he gave me everything he had of the production

1 logs, documents that ties to the deposition he was  
2 forthcoming and told you, yes, there is something called  
3 production logs and at that point he phoned it over and I  
4 forwarded it to you. You're saying that something's missing  
5 out of it, I'm just giving you what he has. Prior to 2010  
6 his business was in Poland for three years.

7 MS. BREN: Well, he had a place of business in  
8 Las Vegas and that's where his company was located and so on.

9 MR. ZAWISNY: If you want to further ask  
10 questions on that, my client will answer them as best he can.  
11 If you want to ask questions as to his bookkeeper or  
12 accountant or his wife or anybody in the company, we'll  
13 answer the questions. I have no problem answering all the  
14 questions that there are. If there is further documents we  
15 need, we'll forward them over if they have them.

16 I know Mr. Warzocha has been in this for a  
17 very long time, but, again, he is not a big company. We're  
18 talking about a company with gross sales of about a million  
19 dollars a year. Doesn't mean it's small, but we're not  
20 talking about hundreds and hundreds people of staff. He case  
21 to his deposition, he answered the questions to the best of  
22 his ability. Whatever he didn't know, if you want to ask  
23 further questions as to those points, we will answer them and  
24 we'll provide.

25 MR. HUDIS: Your Honor, on his deposition I'm

1 hearing counsel represent that he is willing to have us  
2 redepose Mr. Warzocha, depose Mr. Fiet and to depose Barbara  
3 Warzocha. The documents that were given to us for the first  
4 time yesterday also identify an employee whose last name is  
5 Ms. Eldridge, and apparently she has been the person tasked  
6 with going after researching these documents and producing  
7 whatever they have. So, I hear counsel representing that  
8 these witnesses will be produced and we are glad to take  
9 them.

10 MR. ZAWISNY: That's not what I'm saying.  
11 What I'm saying is, first of all, my client at the deposition  
12 left a vacation, flew for 19 hours to come here to do a  
13 deposition. He came an hour late. I was there earlier. He  
14 spent the entire day being deposed, willing to stay later,  
15 jumped on a plane and went home to a great expense to him.  
16 If you're now telling me that you want to depose his wife,  
17 his bookkeeper, a secretary and himself, what I'm trying to  
18 say is maybe we can circumvent some of those expenses to all  
19 of us and send a set of questions, ask specific questions,  
20 send them, they'll answer them. I don't know why we need all  
21 of these people here. If there is questions as to any  
22 questions you want answered, we'll answer. If you want to  
23 depose --

24 MR. HUDIS: I think we've made our record in  
25 writing and before you on this telephone call. Unless you

1 have questions for us, we're ready to let you rule.

2 THE COURT: Well, here's what I propose. With  
3 regard to documents, I propose that the two of you confer as  
4 to what has been produced, what has not, and what might still  
5 be available, and file jointly with the Court by close of  
6 business on Friday, November 30th, the positions as to  
7 whether there are outstanding documents that have yet to be  
8 produced. I propose a follow-up conference next week to  
9 address that issue.

10 I propose immediately ordering that  
11 Ms. Warzocha, Mr. Warzocha and Mr. Fiet appear for  
12 deposition. I reviewed, as I indicated, from beginning to  
13 end Mr. Warzocha's deposition. I was unimpressed with his  
14 recollection of key facts, and it is clear to me that most of  
15 the information or much of the information that the  
16 plaintiffs are looking for in order to ascertain damages  
17 rests with Ms. Warzocha and, more importantly, Mr. Fiet.

18 The question is where should they be produced  
19 and when can we get their depositions taken. I understand  
20 both of them may be located Las Vegas.

21 MR. ZAWISNY: All three of them are in  
22 Las Vegas, Your Honor.

23 THE COURT: So, I guess that begs the question  
24 of where they should be deposed. Ordinarily, a defendant not  
25 choosing to be sued in this jurisdiction would be deposed

1 presumably at their place of business. I understand that  
2 plaintiffs may take a different view.

3 What is your view as to where these  
4 depositions should occur and who should undertake the  
5 expense?

6 MR. HUDIS: Your Honor, we would like the  
7 depositions to be taken in Manhattan, preferably on the first  
8 week of January.

9 MS. BREN: And because this is the second set  
10 of depositions, at least as to Mr. Warzocha, we're also  
11 looking for attorneys fees and costs.

12 THE COURT: Understood.

13 MR. HUDIS: It's six of one, half a dozen of  
14 the other, Your Honor. It's either the three witnesses come  
15 to New York or Mr. Zawinsny gets on a plane and he goes  
16 there. Either way they're going to be paying out of pocket.  
17 But my partner, Ms. Bren, has a point about this is the  
18 second time. Mr. Warzocha should have taken his first  
19 deposition more seriously and being prepared and shown up on  
20 time when he was deposed.

21 MS. BREN: One slight addition is that the  
22 date that was chosen for the deposition was done to  
23 accommodate Mr. Warzocha. We had scheduled it initially for  
24 other dates and this was the date that we were asked to  
25 accommodate him on and we did.

1                   MR. ZAWISNY: He was there. He was an hour  
2 late, but he was there, he was willing to stay later. If you  
3 wanted to depose his wife or the bookkeeper, you could have  
4 asked that and they could have came. But asking him to pay  
5 for everybody now, it's just not fair.

6                   MS. BREN: There was a 30(b)(6) deposition  
7 notice and he was not prepared to testify on the subjects  
8 that he should have been prepared to testify on.

9                   MR. ZAWISNY: He answered the best that he  
10 knew. He wasn't declining anything. If you wanted to get it  
11 out of his bookkeeper, you could have deposed her.

12                  MR. HUDIS: Your Honor --

13                  THE COURT: I've heard enough. As I  
14 indicated, I reviewed the deposition transcript. I was  
15 appalled to learn that Mr. Warzocha had never laid eyes on  
16 the 30(b)(6) notice which contained the subjects that were  
17 designated for deposition.

18                  MR. ZAWISNY: That's because I sent him an  
19 e-mail of all of the points that were there. He was handed a  
20 deposition notice and said did you see this. He said, no, he  
21 didn't. He knew exactly every point that was there because  
22 we had been exchanging e-mails and we've been talking about  
23 it on the phone many times.

24                  THE COURT: Well, he indicated that he took  
25 ten minutes to prepare for the deposition with you, he

1 reviewed no documents in preparation for the deposition. In  
2 my view that was an unsatisfactory 30(b) (6) deposition that  
3 needlessly resulted in expense to the plaintiff.

4 I will order that Mr. Warzocha, Ms. Warzocha  
5 and Mr. Fiet appear for deposition in New York City the first  
6 week in January at dates to be mutually agreed upon. If they  
7 cannot, then parties can apply to the Court for an order. I  
8 will schedule a telephone conference for next week. I'll  
9 have my courtroom deputy contact you Tuesday or Wednesday to  
10 address where we are in document production.

11 I will reserve decision for now on the issue  
12 of costs and attorneys fees to gauge the level of cooperation  
13 from here forward by the defendants.

14 And that is my ruling. I'll issue an order  
15 shortly memorializing it.

16 Anything further? Thank you all. Have a good  
17 afternoon.

18 MR. HUDIS: Thank you, Your Honor.  
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C E R T I F I C A T I O N

I, EILEEN MCDONOUGH, RPR, CRR, Official Court Reporter in and for the United States District Court, Northern District of New York, DO HEREBY CERTIFY that I transcribed the foregoing proceedings from a digital recording, and that the foregoing is a true and correct transcript thereof.

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EILEEN MCDONOUGH, RPR, CRR  
Official U.S. Court Reporter